

Interreg



EUROPEAN UNION

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European Regional Development Fund - Instrument for Pre-Accession II Fund

POWER



CALL FOR SOLUTIONS

PoWER Call for Solutions (C4S)

ARTICLE 1 - INTRODUCTION

PoWER is a European Project (Interreg ADRION, 2018-2020); its objective is to support ports in a path turning them into **Innovation Hubs** able to reinterpret and innovate their historic role of exchange places, to become connection points among the different Adriatic territorial contexts and to facilitate the enhancement of their entrepreneurial potential, which is currently unexpressed or not adequately valued. Through this evolution of the Adriatic ports into Innovation Hubs, PoWER aims to reverse the trend that sees them largely characterized by a structural weakness (in terms of representativeness, modernization, smartness, socio-economic positioning, regeneration processes and reconversion actions).

In order to reach this objective, PoWER facilitates and encourages the collaboration among the innovation supply chain key-actors: **educational organizations** (secondary and vocational schools, university, research organizations), **companies and public authorities**, therefore, collaboration transforms complex problems affecting ports and the surrounding urban contexts in research and co-operation opportunities, creation of production chains and opening-up of markets.

In particular, PoWER focuses on the “**Energy**” theme (energy efficiency, redevelopment of buildings, energy from renewable sources, etc.), being energy a strategical factor in any territorial/business development plan.

During the project duration, 6 pilot projects will be implemented in the port areas of Ravenna, Bari, Rijeka (HR), Igoumenitsa (GR), Brčko (BiH), Durazzo (AL). Aim of the piloting is to demonstrate the effectiveness of the adopted approach for the support to the birth of entrepreneurial ideas and proposals, the creation of collaboration networks to design new products / services, the networking development facilitating the opening of new markets based on collaboration between the most innovative forces of the different Countries involved in PoWER. In particular, PoWER foresees several actions strictly connected to this “Call for Solutions”, that is, in chronological order:

- Creation of a **Needs Map** related to each of the 6 pilot areas;
- Collection of **ideas and solutions** to the previously mentioned Needs: this action will be carried out, on one hand, through “Call for Solutions” in object; on the other hand, through the implementation of 6 “Gaming sessions” involving students from secondary schools, vocational schools and universities from PoWER participating Countries;
- A **co-design path** aimed at the definition, through the involvement of all interested actors and using the ideas/solutions collected during the scouting phase, of the optimal scenario to strive towards when making the 6 ports “Energy Innovation Hubs”.

ARTICLE 2 - OBJECT OF THE CALL

This call for proposals is promoted by PoWER within the framework of the PoWER project, it is aimed at the selection of products and services connected to the energy sector which are appropriate for the issues described in the section “Needs” of the website

<http://www.powerports.eu/call-for-solutions>

Submitted proposals can be elaborated at different levels:

- **ideas** to be developed and prototyped;

- **prototypes or patents** to be marketed;
- **products or services** already on the market.

In order to submit an application, candidates must complete a dedicated form on the PoWER C4S website <http://www.powerports.eu/call-for-solutions> and use the on-line forms listed in the section <http://www.powerports.eu/call-for-solutions>

PoWER C4S is not a commercial action. It aims at facilitating networking actions between demand (represented by Port Authorities and Public Authorities) and supply (represented by companies, research and educational organizations).

Furthermore, the involvement in the PoWER network offers candidates the opportunity of promoting their own idea/prototype/product through the PoWER platform. This platform will be specifically created for the management and the communication of the transition process transforming Ports in Innovation Hubs. After the project end, the platform will also allow C4S participants to play an active role in the construction of future energy-related projects steaming from the results of the PoWER project pilot actions.

ARTICLE 3 - APPLICANTS

Participation to PoWER C4S is free of charge and is addressed to:

- Independent professionals;
- Researchers;
- Small and medium enterprises;
- Industries.

Participants must have their legal seat or their seat of operations in one of the PoWER Partner Countries, that is Italy, Croatia, Bosnia and Herzegovina, Serbia, Albania, or Greece (see section <http://www.powerports.eu/call-for-solutions> of the website www.powerports.eu

ARTICLE 4 - SPECIFICATIONS AND OPERATIONAL FRAMEWORK OF THE PROPOSALS

Proposals to be submitted to PoWER C4S can be:

- ideas to be developed and prototyped;
- prototypes or patents to be marketed;
- products or services already on the market.

Creative freedom is given as long as proposals tackle the problems highlighted in the section <http://www.powerports.eu/call-for-solutions> of the website www.powerports.eu

ARTICLE 5 - PARTICIPATION REQUIREMENTS

Participants to PoWER C4S call for proposals must fulfil the following criteria to be eligible:

4.1 INDEPENDENT PROFESSIONALS / SMES / INDUSTRIES

- They have their legal seat or their seat of operations in one of the PoWER project partner Countries (Italy, Croatia, Bosnia and Herzegovina, Serbia, Albania, or Greece);
- They are not in a state of bankruptcy, subject to insolvency or winding up procedures, their assets are not administered by a liquidator or by a court (even voluntary), they are not in

an arrangement with creditors or in any other analogous situation in accordance with current legislation;

- Their legal representatives, administrators (with or without powers of representations) and shareholders do not have prohibition, forfeiture, suspension pursuant to art. 67 of Legislative Decree 159/2011 (Code of anti-mafia laws and prevention measures, as well as new provisions on anti-mafia documentation). The applicants subjected to the anti-mafia verification are those indicated in art. 84 of Legislative Decree 159/2011. Companies that do not meet the above requirements will be excluded from participation to the call for proposals.

4.2 RESEARCHERS

- They operate in a research institution with a seat in one of the PoWER project partner Countries (Italy, Croatia, Bosnia and Herzegovina, Serbia, Albania, or Greece);

- They have not been convicted and have no criminal proceedings in progress.

At application stage, the applicants will declare to meet the participation requirements and to know, accept and consider binding all the rules of this call for proposals.

ARTICLE 6 - REGISTRATION AND PARTICIPATION RULES

The PoWER C4S call for proposals is available on the website <http://www.powerports.eu/call-for-solutions> (hereafter “the Website”). In order to participate, the applicant must complete a proposal submission form made of two main sections:

- Participant identification data and acceptance of call rules/requests (Regulation, self-certification of requirements, Website Privacy Policy, release of the use of (non-sensitive) materials made available);
- Proposal description (it will be also possible to attach, if necessary, further relevant material photos, videos, slide shows, etc. in order to provide a clearer view of the proposal).

Participation in other business competitions does not constitute an impediment to admission. Each participant can submit up to a maximum of n. 2 proposals to PoWER C4S, provided they refer to two different needs listed in the website section <http://www.powerports.eu/call-for-solutions>

Data must be truthful and will be acquired according to the rules of the Privacy Policy in full compliance with Legislative Decree 196/2003 and GDPR 2016/679/UE. The C4S promoters have reserved the right not to admit proposals that are not consistent with the objectives and spirit of the initiative.

Participants must be able to describe their proposal, operating in the area indicated in art.3 of the present document, focussing in particular on the following aspects:

- **Title** of the proposal
- **Typology**, i.e. specify if idea / prototype / product
- **Specific need** to which the proposal gives an answer (specify the number of the “Need” Form and the letter code related to the “specific need” as indicated in section <http://www.powerports.eu/call-for-solutions> of the Website).
- **Proposal description** (it will be possible to attach to the proposal up to a maximum of 3 files)
- **What is the social impact** the proposal can achieve?
- **What is the cultural impact** the proposal can achieve?
- **What is the environmental impact** the proposal can achieve?

In case of an idea to be patented, indicate **which economic resources are necessary** for the realization of the prototype and with what financial arrangements it is intended to cover them (if any)

In the case of a patent to be marketed, report **which economic resources are necessary** both for the industrialization of the product / service (and with which financial arrangements it is intended to cover them, if any) and for the implementation of the product / service.

In case of a product/service already on the market report the **costs for the purchase and the implementation**.

Timing for the proposed idea to become fully operational

A specific space in the form will be reserved to an **abstract of the proposal**.

The proposal can be written in one of the languages of PoWER participating Countries.

The abstract must be written both in one of the languages of PoWER participating Countries and in English.

ARTICLE 7 - DURATION AND TIMING

Applicants have to submit their applications by JANUARY 14TH - FEBRUARY 15TH , 2019

Selections will take place at national level before February 29th, A maximum of 10 proposals will be selected in each Country. The local selection board will publish on the Website the list of selected solutions/patents by [insert](#) the partner website)

The transnational selection will take place before April 2019. The proposals previously selected at local level will be evaluated and among them the transnational selection board will chose a maximum of 20 proposals. The transnational selection board will publish on the Website the list of the 20 awarded solutions/patents by May, 2019

ARTICLE 8 - SELECTION JURY AND PROCEDURES

The local selection jury will be composed by at least 3 members, relevant personalities from local businesses, researchers and cultural institutions; selection jury members will be selected and appointed by project partners. The selection jury is responsible of the analysis and evaluation of all proposals submitted by participants, in compliance with art.6 of the present document, with the aim of selecting up to a maximum of 10 proposals.

The transnational selection Jury will be composed by one member from each project partner (chosen according to the characteristics listed above) and it will select up to 20 proposals.

The assessment of the two juries is conclusive and incontrovertible.

ARTICLE 9 - SELECTION CRITERIA

The submitted proposals meeting the call requirements will be unquestionably evaluated by the Jury according to the criteria indicated below.

The evaluation will be drafted through a brief evaluation chart leading up to 100 points detailed as follows:

Item evaluated	Maximum score
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Relevance to the energy challenges of ports emerged in the needs analysis	30
Replicability	20
Social impact	5
Cultural impact	5
Environmental impact	5
Economical sustainability	15
Timeframe for implementation	15
Clarity and synthesis of the proposal	5
Maximum score	100

ARTICLE 10 - REWARDING AND VISIBILITY

The reward is represented by the high visibility offered through the project among the European framework. Selected proposals at local and transnational level will have the following chances for visibility:

- they will be included in the “Ideas & Solutions” database of PoWER platform;
- they will be visible at National and European level thanks to the participation to dissemination events at local and transnational (Rijeka and Novi Sad) level;
- They will find concrete development opportunities through matchmaking actions, in line with the type of proposal submitted. Specifically:

If the proposal consists in an idea	Support in the identification of public and/or private organizations guiding in the development of the patent
If the proposal consists in a prototype or a patent	Support in the identification of demonstrators projects and guidance in the in the identification of sites suitable for the demonstrator within the port areas
If the proposal consists in a product/ service already on the market	Visibility through the PoWER platform and participation to local, national and European events, with the opportunity of organizing direct meeting with potential clients

ARTICLE 11 - LIABILITY LIMITATIONS

The promoter assumes no responsibility for any difficulties in the submission process caused by a Website technical failure.

ARTICLE 12 - GUARANTEES AND MANLEVE

The applicant, submitting the application, guarantees that the submitted contents:

- do not contain any material violating rights, positions or claims of third parties (with reference to the law on copyright and industrial property and other applicable laws or regulations);
- do not contain obscene, pornographic, illicit material, prohibited by law or contrary to what is indicated in this regulation;
- the contents are freely and legitimately usable in compliance with the provisions of this regulation because the user is the owner of the rights to use them, or in that it has acquired the availability from all the subjects entitled, having taken care of the full compliance and / or satisfaction of the rights - even of economic nature - due to the authors of the contents and / or works from which such contents are derived and / or extracted, or to other subjects entitled, such as, by way of example, the Siae, or due for the use of image and name rights provided for by law.

Candidates participating to the Call for Solutions are aware that the responsibilities, even criminal, of the contents presented or attached for the purpose of participation, are charged to the candidate who has uploaded them.

The candidate undertakes to hold PoWER's staff harmless from and against any claims, actions or requests including, but not limited to, legal and accounting expenses arising from the uploaded content or other materials provided to PoWER, or the violation by the candidates of these conditions. The PoWER Staff undertakes to promptly notify the candidate of any claim, action or legal proceeding.

ARTICLE 13 - EXCLUSION GROUNDS

Applicants will be excluded from participating in this call for proposals if they will use fraudulent means or violate the normal course of the initiative or, merely as an example but not limited to, if they will hinder other applicants' registration procedures, manipulate the functioning of the Website or for other activities that otherwise violate this regulation.

The PoWER staff, or third parties appointed by the same, reserves the right to proceed, within the terms deemed most appropriate, and in compliance with applicable laws, to limit and inhibit any initiative aimed at circumventing the system designed. Any fraud or attempted fraud of this initiative will be prosecuted according to law and will immediately and irrevocably result in the exclusion of the applicant from participation.

ARTICLE 14 - MANAGEMENT OF INTELLECTUAL PROPERTY RIGHTS

The promoter of the C4S does not acquire any property rights on the contents presented by the candidates. Contents remain property of the candidates.

The PoWER staff can publish, reproduce, represent download any content presented to the call for proposals, for the purposes of participation in the call or otherwise, but does not acquire any property right on the content itself. On the other hand, the candidate is informed that, given the intrinsic features of Internet, contents transmitted are not protected against the risks of further diffusion and/or use, of which the PoWER staff cannot be considered responsible.

ARTICLE 15- PRIVACY AND CONFIDENTIALITY

Personal data collected within the PoWER C4S call for proposals will be processed in accordance with the provisions of the Privacy Policy that the participant accepts at the time the application is submitted.

By submitting the application, the candidate issues the widest possible authorization for the processing of personal data pursuant to articles 11 and following of the legislative decree n. 196 of 2003 and Regulation UE 679/2016, or their collection, use and possible transfer.

If PoWER Staff decides to substantially change the essence of the privacy policy, PoWER Staff will publish these changes through a notice on the project Website homepage.

When completing the application form, the candidate will be asked to confirm acceptance of the consent for the data processing and the release form for the publication and dissemination of images, videos and presentations of the idea in the public spaces provided by the PoWER project and the project partners. The candidate will also be asked about the possibility to transfer his/her data to the initiative partners for communication or dissemination of their own business proposals.

Partners will not be given the opportunity to transfer these data to third parties.

ARTICLE 16 - CONTENTS AND SIGNS

Candidates acknowledge that their distinctive logos or contents may be published on the project Website or on project communications materials and that they will retain all exclusive rights over them.

Candidates undertake not to dispose of the project Website contents and project communication tools in any way, including the PoWER and project partners' distinctive signs.

ARTICLE 17 - APPLICABLE LAW AND JURISDICTION

For disputes that may arise in the interpretation and execution of this Regulation, only Italian law will be applicable. The competent court will be the Court of Milano.